

# Overview

## ERP Software for Seafood Processing & Distribution



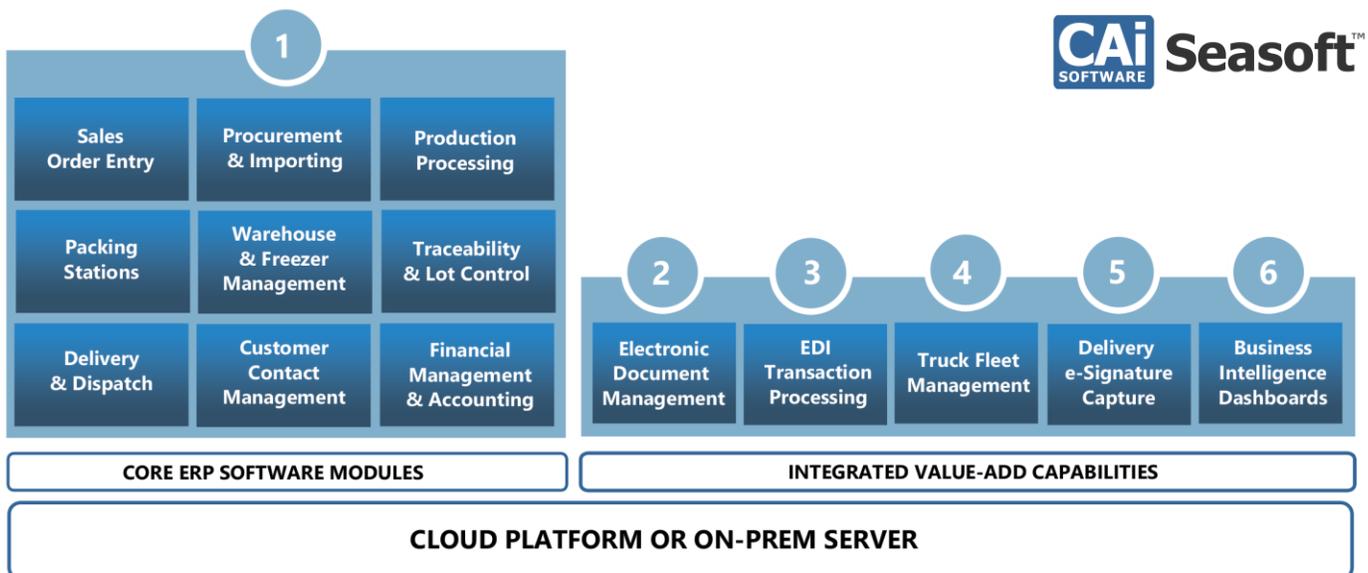
Seasoft™ Enterprise Resource Planning (ERP) Software is an on-demand, turnkey business management solution that helps Seafood Processors and Distributors operate more profitably through increased efficiency, reduced costs, enhanced inventory controls, improved the accuracy of yields and costs, elimination of unacceptable shipping delays, and the ability to respond quickly to food safety issues.

Seasoft helps efficiently meet the challenges of weight-based, commodity-priced products where yields, lot and portion control, by-product accounting, settlement processing and multiple freezer and warehouse locations are of paramount importance. Whether you deal with fresh or frozen, wild or farm-raised, Seasoft can automate your business, reduce operating costs and maximize customer service.

### Track and Trace Throughout the Manufacturing Process and Supply Chain

By providing real-time Lot Tracking, an inventory method of identifying a specific batch, for example, several pallets of product received in a shipment or similar combinations, and then documenting the history of that batch, Seasoft provides certification-level traceability that lets you identify, at a moment's notice, which vendor provided you with a product and which customer took delivery of it. Each lot received is assigned a unique number, associated with the original purchase order that serves as the key identifier. The lot number can be recorded and embedded in a bar code label for improved tracking and traceability. Seasoft uses the lot number to document the movement of product throughout the inventory and production process.

Tracking the history of a lot can be as simple as receiving a lot into inventory, entering it into production or selling and shipping that entire lot to a single customer. Lot control and traceability becomes more complicated, for example, when a primal is received into inventory, cut into fillets and the fillets are later combined with other ingredients to manufacture a finished product. Seasoft assigns a lot number for items that go through multiple production processes while maintaining a record of the original lot number, and documents all added ingredients, each with its own unique lot number.



## By-Product Costing, Tracking and Production

Seasoft's increases profitability by providing up-to-date cost information which can be used in product pricing strategies. In costing an item, Seasoft provides the actual yielded cost. The software deducts the weight and cost of the by-product from the primal cut (at a standard cost) and then assigns the remaining value to the weight of the target item received.

## Maximize Inventory Control and Warehouse Automation

Optimize your warehousing operations from receiving of raw materials to the shipment of finished goods. R/F handheld scanners capture product information at the dock and then use this data to improve receiving, attaching pallet labels, tracking the movement of materials within the warehouse via barcodes, physical inventory, production through to finished goods (whether to order or to stock), picking, packing / invoicing (at the same time) and shipment verification.

## Access Your Business Software Anytime, Anywhere

Unlike other solutions that lock users into desktop-only or desktop plus limited Web options, Seasoft goes where you go, with full support for any device that can access the Internet, including Apple's iPad, Android-based tablet PCs and a full range of smartphones.

Sales reps can enter orders, confirm inventory availability and check order status right from their phone and business owners can monitor key business performance indicators (KPIs).



### Contact Management Tools Boost Sales

Seasoft includes a suite of powerful sales contact management tools that help you to get to know your customers better and increase sales efficiency. These tools function as a central launch pad for salespeople, enabling them to easily track contacts, customers, sales calls, opportunities, quotes and orders.

## Seasoft Seafood ERP Software

### SALES

- Remote Order Entry
- Mobile Sales Desk
- Contact Management
- Sales Inventory Look-Up
- Customer Volume Pricing
- Electronic Data Interchange (EDI)
- Customer / Vendor Buying History
- E-commerce Module

### PRODUCTION & INVENTORY CONTROL

- Materials Requirements Planning (MRP)
- Inventory / Warehouse Management
- Portion Control
- Costing and Pricing
- Lot Tracking / Yield Management
- Scale Interface
- Production Processing / Packing
- Import Tracking
- Traceability / Product Recalls
- Touch Screen PCs
- Bar Coding
- Delivery / e-Signature Capture

### FINANCIAL

- General Ledger
- Accounts Receivable
- Accounts Payable
- Purchase Order Processing
- Credit Functions
- Settlement Processing
- Bank Reconciliation
- Paperless Document Management

### REPORTING

- Business Intelligence / Data Analysis
- Management Reports
- Open Database Access

**Schedule a Demonstration Today!**



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