



## Pyromet Selects PM Refining to Improve Inventory Tracking and Customer Reporting

Headquartered in Aston, Pennsylvania and operating a state-of-the-art refining facility of more than 23,000 sq. ft., Pyromet provides the highest quality silver products and refines silver for customers all over the world. As primarily a silver refinery, Pyromet maintains a large inventory of silver ready to be directly converted into product in the form of gumdrops, cornflakes, pillows, plating balls, shot/grain, coin banks, bars and anodes/rods. All Pyromet silver products meet or exceed ASTM standards.

Pyromet refines silver from the medical, graphic arts, and photo finishing industries. The bulk of the materials refined are electrolytic silver flake, metallic replacement units, precipitants, scrap silver-laden films, and impure silver ingots. The company also refines silver from electronics scrap and will be expanding refining services to include many other silver alloys.

Pyromet is currently expanding into different sectors of the silver industry. As imaging gradually moves more towards digital technology, Pyromet started investing in additional equipment. This new equipment will allow the company to refine silver and other precious metals from many other sources.

### Special Customer Reporting Requirements

Prior to implementing the PM Refining software, Pyromet was operating two disparate systems: QuickBooks for accounting and a proprietary, Visual Basic-based inventory control software. While functional, this system constrained how the company tracked its inventory and reported this information to its customers and vendors.

"We had a specific way of reporting to our customers," said Iain Ewen, Chief Information Officer for Pyromet. "CAI was quickly able to understand our core business practices and tailor their software to maintain our way of doing things. This, coupled with the system's impressive throughput and minimal learning curve, made our decision to implement PM Refiners a simple one."

Designed with input from experts in the metals refining industry and based on Microsoft's Dynamics™ accounting solution, PM Refining is a 100% Windows-based ERP software that streamlines the refining and settlement process. The software includes key back-office applications such as General Ledger, Accounts Payable, Accounts Receivable and twenty additional software modules optimized for metals processors.

"The support that we have received from CAI, both during the initial installation of the PM Refining software and since our 'go-live' of the software in January, has been exceptional," Pyromet's Ewen added.



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*PM Refining provides a full complement of refining modules, including lot control, customer settlement, advance payments, hedging functions and complete back-office accounting and reporting.*

**CAI** PM Refining  
SOFTWARE

*Today's record metal prices makes managing the financial side of lot transactions complex. PM Refining's settlement functions ensure the adjudication of a lot through to the General Ledger, and provides for in-depth analysis.*



#### About PM Refining

Designed specifically for the precious metals refining industry and developed in collaboration with leading precious metals refiners, smelters and e-scrap recyclers. PM Refining is based Microsoft's Dynamics, a fully integrated, multi-lingual and multi-currency ERP solution designed for small to mid-market and installed at more than 300,000 companies in 42 countries. Dynamics gives businesses complete control over their core business processes, the precision to perfect their supply chain and the insight that their employees need to perform their best.

To find out more, call 800.422.4782 or visit [www.caisoft.com/pmmfg](http://www.caisoft.com/pmmfg).

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Pat Gannon, VP of Sales for CAI said, "PM Refining is the only ERP software designed specifically for the precious and non-precious metals industry. We are pleased to welcome Pyromet to the growing community of users, and we look forward to providing solutions that automate and improve virtually every aspect of their business."

Ewen added, "CAI quickly adapted the refining software based on how we do business. I would recommend this powerful software for any company seeking to automate the processing of lots through to settlement. "

#### About PM Refining

CAI Software's PM Refining is enterprise-wide software designed, from the ground up, to meet the business needs of precious metals refiners, mining companies, non-ferrous metal recyclers and precious metals brokers. Based on Microsoft Dynamics™ Enterprise Resource Planning (ERP) software, PM Refining helps you share information, control processes and improve operational efficiencies. This single, complete solution connects all your critical financial, technical, and operational data with market intelligence, so you can make sound, rapid decisions and respond quickly to change.

PM Refining includes a highly developed and progressive suite of industry-specific modules developed using very sophisticated and powerful program development techniques. The software lets you quickly and accurately track your customers' materials throughout the refining process, automate lot creation and settlement and perform a range of additional operations. The software connects all your critical financial, technical, and operational data with market intelligence, allowing you to make sound, rapid decisions and respond quickly to change.

PM Refining includes a powerful suite of refining business modules, including:

- Lot Control
- Settlements / Contracts
- Advance Payments
- Metal on Account
- Metals Inventory Control
- Accountability.
- Refining & Finished Goods Inventory
- Hedging Function
- Business Intelligence
- Accounting & Financials

For more information, contact CAI Software, LLC at 800.422.4782 or visit [caisoft.com/pm](http://caisoft.com/pm).



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