



Trans-Global Products Moves to the Cloud For Data Security and Business Continuity

Established in 1982, Trans-Global Products, Inc. and its affiliates own and operate a fleet of fishing vessels and is a vertically integrated processor, importer, exporter and global distributor of premium pasteurized crabmeat, crab cakes, frozen shrimp and other value-add seafood products. The company also distributes a complete line of prepared seafood items. They have built a solid reputation in the wholesale seafood industry as a company that consistently exceeds the needs of its customers.

Trans-Global began as an import and export trading company, and in 2010 the company expanded by partnering with a seafood processing plant, Captain's Fine Foods, LLC. Today the company packs a variety of breaded and value-added seafood products in bulk and retail packaging under its own brands as well as its customers' private labels. Captain's Fine Foods also processes and packs wild-caught American shrimp under Trans-Global's Captain's Delight label.

Today, the company's more than 60 employees at its two processing facilities are committed to upholding the highest quality standards for all of its seafood products. Trans-Global's customers include retailers, wholesalers, and processors who rely on the company for its wide selection of seafood species and diverse private label packaging capabilities.

Trans-Global has long recognized the importance of protecting the future of the seafood industry and world's oceans, and is committed to the sustainable sourcing of seafood. The company certifies that it is in full compliance with the Food and Drug Administration (FDA) guidelines for Hazard Analysis Critical Control Points (HACCP) and that it operates under a program of proper standard sanitation operating procedures.

Trans-Global strives to satisfy its customers' demands for source-to-plate traceability and to be able to respond quickly to a food safety recall. The company goes through several audits each year, and conducts regular mock recalls to ensure that they can trace the origin of every ingredient back to a source.

Irene Chen, owner of Trans-Global said, "Having the right data is essential to providing the level of traceability that we provide."



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CAI Seasoft
SOFTWARE

For example, we need access to line inventories, traceability information, what came in, what went out and to whom it was delivered. Knowing that we can access this data with literally a few keystrokes on the computer helps us operate confidently and run the business efficiently.”

THE PROBLEM: LOSS OF DATA IMPACTS TRACEABILITY

Trans-Global operates its processing facilities using the Seasoft Enterprise Resource Planning (ERP) system from CAI Software. Seasoft provides a central repository for Trans-Global’s customer, vendor and historical transactional data and is used throughout the organization, from the front office to the back office to the processing floor.

Earlier this year, the company suffered a loss of data due to a server issue. “The experience was not a pleasant one, and definitely not something we want to ever have to go through again,” Chen said. “We spoke with the team at CAI and they suggested we look at moving our in-house server, and all the critical data it housed, to the cloud,” Chen said.

THE SOLUTION: MIGRATING COMPANY SERVERS TO THE CAI CLOUD

CAI worked closely with Trans-Global to move the company’s main domain controller and mission-critical applications and data to the CAI cloud. CAI offers enhanced data security and business continuity and allows businesses like Trans-Global to offload the day-to-day management of their servers and physical IT infrastructure.

CAI configured a secure, state-of-the-art virtual private cloud platform for Trans-Global with a maintained uptime target of 99.99%. In addition, CAI’s Network Operating Center (NOC) monitors the company’s cloud servers 24 x 7 to ensure accessibility. The entire project took just over four weeks to complete. “I am happy to say that the migration of our Seasoft ERP server and the transition since going live has been pretty seamless,” Chen said.

“In the past, our systems would occasionally go down,” Chen added. “The outages were fairly short, no more than a few hours, and did not materially impact our operations. However, during these periods our offsite team would be unable to view inventory data or enter orders so it was always frustrating.”

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To find out more, call 800.422.4782 or visit caisoft.com/seasoft.

