



Overview

Enterprise Resource Planning (ERP) for Seafood Processing and Distribution



Seasoft is contemporary, fully integrated Enterprise Resource Planning (ERP) software for seafood processors and distributors. Featuring an integrated set of industry- and job-specific software tools, Seasoft helps your entire team work smarter, faster and more profitably.

Seasoft will help you efficiently meet the unique challenges of weight-based, commodity-priced products where yields, lot and portion control, by-product accounting, settlement processing and multiple freezer/warehouse locations are of paramount importance. Whether you deal with fresh or frozen, wild or farm-raised, Seasoft can automate your business processes, reduce operating costs and maximize customer service.

Track and Trace Throughout the Manufacturing Process and Supply Chain

Government regulations mandate that you trace every ingredient in your products in order to isolate problems quickly and with pinpoint precision. Seasoft tracks individual bins, containers, pallets, cases and packages as they flow through the manufacturing process and distribution chain, and provides detailed, historical information related to production, inspection, genealogy and usage.

By-Product Costing, Tracking and Production

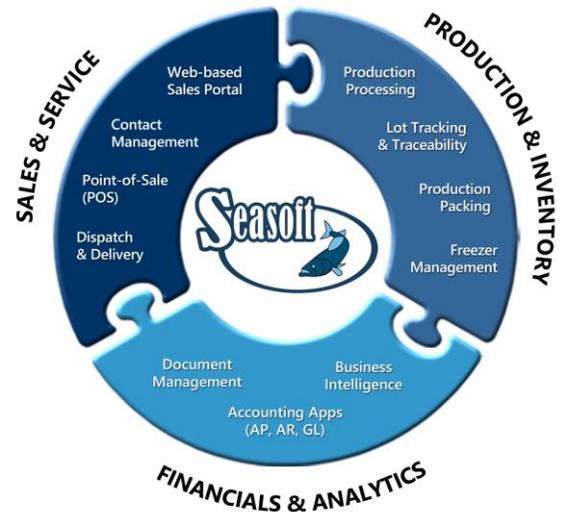
Seasoft's increases profitability by providing up-to-date cost information which can be used in product pricing strategies. In costing the target item, Seasoft provides the actual yielded cost. The software deducts the weight and cost of the by-product from the primal cut (at a standard cost) and then assigns the remaining value to the weight of the target item received.

Inventory Control and Warehouse Automation

Optimize your warehousing operations from receiving of raw materials to the shipment of finished goods. R/F handheld scanners capture product information at the dock and then use this data to improve receiving, attaching pallet labels, tracking the movement of materials within the warehouse via barcodes, physical inventory, production through to finished goods (whether to order or to stock), picking, packing / invoicing (at the same time) and shipment verification.

Enhanced Production Quality Assurance (QA)

Seasoft's enhanced production Quality Assurance (QA) Module provides the tools you need to improve your QA program and gain complete regulatory compliance. Seasoft lets you easily set-up and maintain multiple, customized QA programs for various items, and at each stage in the production process. At the same, the software automatically captures and stores critical product and QA information. Test Results can also generate an auto notification via email, text message or IM to responsible staff.





Anytime, Anywhere Access to Your Business Software

Unlike other solutions that lock users into desktop-only or desktop plus limited Web options, Seasoft goes where you go, with full support for any device that can access the Internet, including Apple's iPad, Android-based tablet PCs and a full range of smartphones. Sales reps can enter orders, confirm inventory availability and check order status right from their phone and business owners can monitor key business performance indicators (KPIs).

By providing the ability to access essential business information on-demand, Seasoft is enabling a dynamic workforce that can have a far-reaching effect on your ability to compete successfully. Put the power of real-time business management and sophisticated business intelligence in the hands of your mobile users and watch your sales and customer service improve.

Built-In Contact Management Tools Boost Sales

Seasoftware includes a suite of powerful sales contact management tools that help you to get to know your customers better and increase sales efficiency. These tools function as a central launch pad for salespeople, enabling them to easily track contacts, customers, prospects, sales opportunities, quotes and orders. Additionally, you can directly enter new quotes or orders at the click of a button.

For customers, Seasoft's Customer Order Guide provides a detailed, historical account for each customer's purchasing activity so you can take proactive steps to increase revenue. For prospects, the software provides a Daily Sales Call list and Prospect List, as well as a calendar to track quotes, sales due dates and calls.

Sales Managers can utilize Seasoft's Activity Analysis screen to view each sales representative's current pipeline and others statistics to determine how is each rep doing this week, this month, over the last quarter and what's the next quarter looking like?

Guarantee Against Software Obsolescence

Seasoftware's open, scalable and extensible design easily supports ever-changing data processing, business-specific requirements and best practices. Under our 'Guarantee Against Software Obsolescence', research and development on advanced computer software processes is ongoing, and results in the periodic release of new software functionality that sets the standard for this class of ERP software for the seafood processing and distribution industry.

Seasoftware Seafood ERP Software	
Sales	<ul style="list-style-type: none"> ▪ Web-based Remote Order Entry ▪ Mobile Sales Desk ▪ Contact Management ▪ Sales Inventory Inquiry ▪ Customer Volume Pricing ▪ Electronic Data Interchange (EDI) ▪ Customer / Vendor Buying History ▪ E-commerce Module
Production / Inventory Control	<ul style="list-style-type: none"> ▪ Materials Requirements Planning (MRP) ▪ Inventory / Warehouse Management ▪ Portion Control ▪ Costing and Pricing ▪ Lot / Yield Management ▪ Scale Interface ▪ Production Processing / Packing ▪ Import Tracking ▪ Traceability / Product Recalls ▪ Touch Screen PCs ▪ Bar Coding ▪ Delivery / e-Signature Capture
Financial	<ul style="list-style-type: none"> ▪ General Ledger ▪ Accounts Receivable ▪ Accounts Payable ▪ Purchase Order Processing ▪ Credit Functions ▪ Settlement Processing ▪ Bank Reconciliation ▪ Paperless Document Management
Reporting	<ul style="list-style-type: none"> ▪ Business Intelligence / Data Analysis ▪ Management Reports ▪ UPS Worldship Integration ▪ Open Database Access



36 Thurber Blvd.
Smithfield, RI 02917
800.422.4782
caisoft.com/seasoftware