ProVisions
FOOD PROCESSING AND DISTRIBUTION SOFTWARE

T.F. Kinnealey Builds Efficiencies Into Production Processing with ProVisions

T.F. Kinnealey & Company, headquartered in Brockton, Massachusetts, has earned its reputation as one of the premier suppliers of beef, lamb, poultry, pork, veal, game and numerous non-meat specialties to fine restaurants, hotels and resorts in the U.S. and overseas. Founded in 1939, the company today employs more than 90 people, has more than 1,200 customers, and inventories in excess of 2,000 items.

T.F. Kinnealey is one of the few meat wholesalers producing primal cuts selected from only the highest quality slaughterers and breakers. The company fabricates and sells a large quantity of Prime Grade beef cuts, and offers a Custom Choice Aging Program for customers who want a more affordable quality alternative. The companies' major customers include Boston's Back Bay Restaurant Group (Abe & Louie's, Joe's and Papa Razzi), Newport's Clarke Cooke House and Maine's nationally acclaimed Fore Street Restaurant (Portland) and Primo (Rockland).

T.F. Kinnealey Co., Inc.
1100 Pearl Street
Brockton, MA 02301

A History of Building Lasting Relationships Through Meeting Customer Needs

"Our objective has always been to build strong, lasting relationships with our customers by meeting their specific needs," said John Kinnealey, president of T.F. Kinnealey. "From the selection of raw material to special trim requirements and final delivery, we want to ensure that our customers are completely satisfied with every order."

When Kinnealey realized their old processing and distribution software system no longer provided the support they required, they began looking for a new software solution that would meet their current and future requirements. "We are always looking for ways to build efficiencies into our production processes," explained Kinnealey. We process nearly 1,000 orders a week, and require automated tools to streamline that process."

In their search for the ideal solution, T.F. Kinnealey chose Computer Associates' ProVisions Enterprise Resource Planning (ERP) software. Designed specifically for wholesale food processors and distributors, ProVisions is fully integrated, Windows-based software that automates business functions such as sales and purchase order processing, inventory management, portion control and catch weight processing. The software also includes comprehensive accounting and reporting capabilities. Production processing, however, is one area where ProVisions really shines.

> " *ProVisions has been instrumental in helping us cultivate lasting relationships with our customers. The software has enabled us to build efficiencies into our processes. When it comes to integrated food distribution software, we couldn't have made a better selection.* "
>
> **John Kinnealey**
> **President, T.F. Kinnealey**

About ProVisions
ProVisions Enterprise Resource Planning (ERP) software consolidates critical business information to maximize the efficiency of every aspect of your business. ProVisions meets the unique challenges of weight-based, commodity-priced products where yields, lot and portion control, by-product accounting, settlement processing, catch weight, multiple freezer/warehouse and multi-corporation locations are of paramount importance.

To find out more, call 800.422.4782 or visit www.caisoft.com/provisions.

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"ProVisions simplifies the tracking of lots through production and accurately accounts for processed inventory," Kinnealey added. "The software provides raw material yields and calculates exact costs for finished product, and our sales representatives have immediate, real-time access to processed inventory so they know exactly what is available for sale—even before raw material is received."

ProVisions Packing Interface for Full-Service Production Department
T.F. Kinnealey uses ProVisions' processing and distribution software to support it's full-service production department. ProVisions' Production Packing Interface (PPI) combines the specialized packing software, production-ready workstations, fully integrated electronic scales, and bar code label printers.

ProVisions' Production Packing Interface (PPI) interface captures packing weights directly from scales during the packing process. Weights are recorded automatically on the open work order, allowing for more accurate production yields. When customizing product to order, the lots produced are automatically tagged to the customer's order, and bar-coded labels with full product descriptions and weights are printed so they can be applied to the product as it is packed.

"ProVisions helps us deliver our orders faster and with more accuracy, so that we can spend time proactively growing the business rather than just maintaining it," Kinnealey added. "Ours is a proud tradition that present generations of the Kinnealey family are committed to carrying on into the future."

Specialized Capabilities for High-volume Processing
ProVisions includes a range of functions specifically designed for high-volume food processing. "During the packing process, ProVisions prompts our packers for a specific work order, and all quantities packed are automatically rolled up for use in work order receipts later in the process," Kinnealey added. In addition, packers and dispatch personnel can enter route and ship dates to see a box tally / manifest that can be printed.

ProVisions includes a convenient 'built to stock' button that lets packers select a packaging type and refrigerant. When a 'built-to-stock' product is selected, the software displays the full quantity of the box and tracks the quantities already selected from each box. Packers simply press a button to review the box information (e.g., Stored by Store, Order Number, Line Number and Box Number) for the order they're actively working. Packers can also delete entries and renumber boxes and add a color code for ProVisions' Packed-to-the-Order Status Inquiry.

"We couldn't be more pleased with our decision to implement ProVisions and to partner with Computer Associates to solve our business computing needs now and in the future,"

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