## CONFIGURATION COMPUTER ASSOCIATES, Inc. 36 Thurber Blvd., Smithfield, RI 02917 • Tel (401) 232-2600 • Fax (401) 232-7778 • www.caisoft.com

Settlement Inquiry {0	l-Long I	sland	}							? ×		
			-						r°	)ption		
Purchase 8 0120 ?			Rece	ived: 1	0/30	)/02	_					
					·	David	Classe			O Shipped		
Vendor: AFRITUU			Buye	n la	outh	вау	Liams			O Unshipped		
African Tuna Trad	ers CC		Conta	act:								
										<u> </u>		
Lot Number	Box	Gr	Rec'd #	Item	\$	Oth	er \$	Customer	Invoice	Ship'd # 🔺		
9 856012-002.00025	547	υ	60.00		. 00	1	. 00	Prod.	0019578	. 00		
5 856012-003.00001	530	υ	59.00	7.	.45		.29	Prod.	0019528	162.10		
5 856012-003.00002	532	υ	58.00	1	. 75		.00	GOT100	167459	58.00		
5 856012-003.00003	533	υ	57.00	1	. 75		.00	GOT100	167459	57.00		
5 856012-003.00004	538	υ	59.00	1	. 75		.00	GOT100	167459	59.00		
5 856012-003.00005	540	U	57.00	4	. 50		.00	ROZ100	167551	57.00		
5 856012-003.00006	543	υ	52.00	1	. 75		.00	GOT100	167459	52.00		
5 856012-003.00007	544	υ	58.00									
5 856012-003.00008	546	υ	57.00	4	. 75		.00	EXE100	167481	57.00		
5 856012-003.00009	547	U	51.00	1	. 75		.00	GOT100	167459	58.00		
					.00		.00	*ADJ*	IT00001	-7.00		
G 856012-004.00001	618	U	123.00	3.	. 00		.00	GOT100	167409	123.00		
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			1									
									🧷 Clear	l 🕋 Evit l		
								Jser: EJP (TI	CAI;7128} 000	01/SBAY-01		
		71										
Actual Received We	eight –	-  '						Cust	omer Co	de – The		
Does not include an	v							Customer Code – The				
adjustments other th	J Jon							Cust	omer Co	de for this		
	1							sale.	A code	of 'Prod.'		
changes made throu	gh							indic	rates that	the lot has		
Receipt Reversals.								1 Incare				
1								been	put into	production.		
										]		
Actual Produc	t Price	e – T	'he l'			I	Act	tual Othe	r Price –	The		
nroduct only e	ell nrid	ce fo	or the	Other sell price fo					rice for th	ne sale		
	en priv											
sale specified	sale specified by the Customer						specified by the Customer					
Code and Invo	oice Nu	umb	er to				Code and Invoice Number to					
the right. For Production							the right For Production					
Orders the ave	uct				Orders the average other priv							
	· 1				for all and let							
price of all sol	a lots	ots received for all						all sold I	ots receiv	ved to this		
to this product	ion or	der.					pro	duction of	order.			

## CA: Computer Associates, Inc.

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Settlement Inquiry {01	l-Long I	Island	I}					?)		
Purchase 8 0120 ? Order: AFR100 African Tuna Trade	ers CC		Rece Buye Cont	eived: 10/30 r: South act:	1/02 Bay Clams			Diption   Image: Shipped   Image: Shipped   Image: Unshipped   Image: Principg		
Lot Number	Box	Gr	Rec'd #	Item \$	Other \$	Customer	Invoice	Ship'd # 🔺		
9 856012-002.00025	547	υ	60.00	.00	.00	Prod.	0019578	. oþ		
5 856012-003.00001	530	υ	59.00	7.45	. 29	Prod.	0019528	162.10		
5 856012-003.00002	532	υ	58.00	1.75	.00	GOTIZO	167459	58.OP		
5 856012-003.00003	533	υ	57.00	1.75	.00	607100	167459	57.0P		
5 856012-003.00004	538	υ	59.00	1.75	.00	G0T100	167459	59.0P		
5 856012-003.00005	540	U	57.00	4.50	.00	ROZ100	167551	57.00		
5 856012-003.00006	543	U	52.00	1.75	. 00/	GOT100	167459	52.00		
856012-003.00007	544	U	58.00							
856012-003.00008	546	U	57.00	4.75	. 00	EXE100	167481	57.00		
5 856012-003.00009	547	U	51.00	1.75	.00	GOT100	167459	58.00		
	~			.00	.00	*ADJ*	1100001	-7.00		
, 856012-004.00001	618	U	123.00	3.00	/ .00	COLLOO	167409	123.00		
User: EJP. {TCAI:7128} 0001/SBAY-01										
			_ /							
Invoice Number – invoice number o When the custome 'Prod.', this is the Production Order	ce Number – The ce number of this sale. In the customer is I.', this is the action Order Number. Composite that of positive number						The weighters, the left lots reconnicted below a sign nt because nn normather lot.	ght of total ceived ow). se a ally		

Production Order Notes – When multiple lots are tagged to the same production order each lot is assigned a ratio based on the weight of the lot versus the total weight tagged. The shipped weight for each lot is the total shipped weight of all lots received from the production order multiplied by this ratio. Example: Three lots are tagged to a production order, each weighing 100lbs. A total of 150lbs of product are received from this production order and sold for a total sale value of \$750. Using the ratio of 1:3 or .3333 for each lot (100lbs:300lbs), a shipped weight of 50lbs and a shipped value of \$250 is assigned to each lot. It is important to note that the production order tracking ability of settlement processing is dependent on the item that is being put into production being defined as 'Individual Lot Control'. This is because a given lot can only be stamped with one production order number and a single lot of a regular lot control item could be tagged to multiple production orders.

## CAT Computer Associates, Inc. 36 Thurber Blvd., Smithfield, RI 02917 • Tel (401) 232-2600 • Fax (401) 232-7778 • www.caisoft.com

ፊ Settlem	nent Ing	uiry {01-Long)	Island}						? ×	Í		
Durt								ſ	Option			
Order:	8560120	?		Rece	eived: 10,	/30/02			O Al			
Vendor: AFR100 Buyer: South Bay Clams							Shipped					
l i	, African T	una Traders CC		 Cont	act:							
				_								
Item:					Adju	sted Wt.	.00 Grade:	Vendor Pr	rice: .00			
հ	Box	Gr Lot Numb	er	C 1	Weight	Customer	Ship'	Ship'	Vendor \$ 🔺			
0/99	546	U 85601200	2.00024	1	70.40	GRE100	266.25	3.75	. 00			
0/99	547	U 85601200	2.00025	1	59.40	Prod.	0.00	.00	.00			
0/99	537	U 85601200	6.00001	1	72.00	DAW100	252.00	3.50	.00			
0/59	530	U 85601200	3.00001	1	59.00	Prod.	230.59	5.06	.00			
0/59	532	U 85601200	3 00002	1	56 10	GOTIOO	99 75	1.75	.00			
0/59	538	U 85601200	3.00004	1	58.30	GOT100	103.25	1.75	. 00			
0/59	540	U 85601200	3.00005	1	56.10	R0Z100	256.50	4.50	.00			
0/59	543	U 85601200	3.00006	1	51.70	GOT100	91.00	1.75	. 00			
0/59	544	U 85601200	3.00007	1	57.20		0.00	.00	.00			
0/59	546	U 85601200	3.00008	1	56.10	EXE100	270.75	4.75	. 00			
0/59	547	U 85601200	3.00009	1	50.60	*ADJ*	101.50	1.99	.00 -			
							-					
Price Entire	Line 🥅	Margin % or Fla	t \$ 🔽 👘 I	Price - O	her 🔽	Vendor T	otal: 10,80	1.09	.00 100.0 %			
Prices=Re	ceip <u>t</u>	R <u>e</u> set Prices	<u>P</u> rint Set	ttlement		C	reate <u>I</u> nvoice	<u>Clear</u>	r 🕘 E <u>x</u> it			
							User: EJP (T	CAI 7128} 000	01/SBAY-01			
Adjusto	d Doo	nived Weigh	t The	— ]								
Aujuste	d waia	bt of the lot	$\mathfrak{l} - \mathfrak{l} \mathfrak{l} \mathfrak{l}$									
received	a weig	nt of the lot	+/-	.				Adi	usted Sale Dr	ice		
adjustm	nents n	hade in the A	Adjusted	1						1		
Weight field, Inventory								Ine	1 otal Shippe	ed		
Adjustments done using an 'ITAC'								Val	ue from colui	nn to		
code that affects received weight								the	left divided b	y the		
and/or adjustments to reflect the								adiu	usted shipped	weig		
and/or adjustments to reflect the								See	notes below	C		
vendor	weign	t entered (11	parame	ter					notes below.			
is on.)	This is	s the number	r that the	e								
vendor	price v	will be exter	ided by	to								
get the	invoic	e total.										
		-					'   Total	Shipped `	Value – The			
							extens	ion of th	e sale price			
	Cust	omer Code	- The cu	istome	er		multir	lied by f	he shipped w	eight		
	code	of the last	ale four	nd for		from the (All) across If (Duise						
	code of the fast sale found for						Irom the All screen. If Price-					
		ioi. Prod.	mulcate	s me			Other	option 1	s checked on	, only		
	went	t into produc	ction.				includ	es the pro	oduct price.			
							·					



in a loss (\$250 revenue, \$400 paid to vendor).

Adjusted Sale Price Notes – An adjustment is made to the shipped weight in order to best reflect the revenue generated per pound that was received from the vendor. The formula is as follows: Total Shipped Value/(Total Shipped Weight/Yield Factors). The Yield Factor is a number that gets set whenever a transfer is done in which the weight out does not equal the weight in. For example: A lot of whole cod is transferred to a new lot of cod fillets. 100lbs of whole cod are transferred out, but only 60lbs of cod fillets are transferred back in. This results in a yield factor of .6. Now those cod fillets are sold for \$4/lb. The calculation looks like this: (\$4/lb\*60lbs)/(60lbs/.6)=\$2.40/lb. This means that for each pound of whole cod received from the vendor, \$2.40 of revenue was generated. If \$4.00 (the sale price of the fillets) was shown then you might mistakenly pay the vendor more than the revenue generated. For production orders the shipped value (see Production Notes above) is divided by the weight of the product tagged to the production order for the same reason. Using the example from the Production Notes, the \$250 shipped value is divided by the 100lbs tagged to the production order resulting in \$2.50/lb being

reported. If the actual sale price of \$5.00/lb was reported, then the vendor might be paid \$4.00/lb which would result

General Notes – The most important factor in getting good numbers from the settlement screen is proper inventory control. Because a settlement can be processed when none, some, or all of the product has been sold, the Adjusted Sale Price is derived at by dividing the shipped value by the shipped weight. If part of a lot is left in inventory when it has actually been dumped, that weight that will never be sold will not be divided into the shipped value and will not reduce the Adjusted Sale Price. For Example: A whole tuna that weighs 100lbs is sold for \$5/lb (shipped value=\$500.) Half of that tuna is rejected by the customer due to poor quality and is subsequently dumped. The 50lbs is credited back but a reason code that returns the product to inventory is mistakenly used. This will reduce the shipped value to \$250 but also reduces the shipped weight to 50lbs. Settlement Processing reports this an Adjusted Sale Price of \$5/lb because the returned 50lbs is in inventory and could be sold again. If you paid the vendor \$4/lb based on this number then you will lose money (revenue=\$250, cost=\$400). If the correct reason code is used then the shipped value will be reduced to \$250 but the shipped weight will remain 100lbs, resulting in an Adjusted Sale Price of \$2.50/lb. If you decide to pay the vendor \$2/lb then you will make some profit (revenue=\$250, cost=\$200). Note that if the incorrect reason code is used, all is not lost. A transaction can still be done to adjust out the remaining 50lbs. Adjustments affect the shipped weight but not the shipped value. So 50lbs adjusted out in the above example results in a shipped value of \$250, a shipped weight of 100lbs, and an Adjusted Sale Price of \$2.50.