

# Pyromet Selects Navision for Refiners to Improve Inventory Tracking and Customer Reporting

Headquartered in Aston, Pennsylvania and operating a state-of-the-art refining facility of more than 23,000 sq. ft., Pyromet provides the highest quality silver products and refines silver for customers all over the world. As primarily a silver refinery, Pyromet maintains a large inventory of silver ready to be directly converted into product in the form of gumdrops, cornflakes, pillows, plating balls, shot/grain, coin banks, bars and anodes/rods. All Pyromet silver products meet or exceed ASTM standards.

Pyromet refines silver from the medical, graphic arts, and photo finishing industries. The bulk of the materials refined are electrolytic silver flake, metallic replacement units, precipitants, scrap silver-laden films, and impure silver ingots. The company also refines silver from electronics scrap and will be expanding refining services to include many other silver alloys.

Pyromet is currently expanding into different sectors of the silver industry. As imaging gradually moves more towards digital technology, Pyromet started investing in additional equipment. This new equipment will allow the company to refine silver and other precious metals from many other sources.

## Special Customer Reporting Requirements

Prior to implementing the Navision for Refiners software, Pyromet was operating two disparate systems: QuickBooks for accounting and a proprietary, Visual Basic-based inventory control software. While functional, this system constrained how the company tracked its inventory and reported this information to its customers and vendors.

“We had a specific way of reporting to our customers,” said Iain Ewen, Chief Information Officer for Pyromet. “Computer Associates was quickly able to understand our core business practices and tailor their software to maintain our way of doing things. This, coupled with the system’s impressive throughput and minimal learning curve, made our decision to implement Navision for Refiners a simple one.”

Designed with input from experts in the metals refining industry and based on Microsoft’s Dynamics™ NAV accounting solution, Navision for Refiners is a 100% Windows-based ERP software that streamlines the refining and settlement process. Navision for Refiners includes key back-office applications such as General Ledger, Accounts Payable, Accounts Receivable and twenty additional software modules optimized for metals processors.

“The support that we have received from Computer Associates, both during the initial installation of the Navision software and since our ‘go-live’ of the software in January, has been exceptional,” Pyromet’s Ewen added.

**PYROMET** 

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*Navision for Refiners provides a full complement of refining modules, including lot control, customer settlement, advance payments, hedging functions and complete back-office accounting and reporting.*

**CAi**

*Today's record metal prices makes managing the financial side of lot transactions complex. Navision for Refiners' settlement functions ensure the adjudication of a lot through to the General Ledger, and provides for in-depth analysis.*



#### **About Navision for Refiners**

Navision for Refiners is Enterprise Resource Planning (ERP) software that lets you quickly and accurately track your customers' materials throughout the refining process, automate lot creation and settlement and perform a range of additional operations.

To find out more, call 800.422.4782 or visit [www.caisoft.com/refining](http://www.caisoft.com/refining).

Jim McCooley, president of Computer Associates said, "Navision for Refiners is the only ERP software designed specifically for the precious and non-precious metals industry. We are pleased to welcome Pyromet to the growing community of Navision for Refiners users, and we look forward to providing solutions that automate and improve virtually every aspect of their business."

Ewen added, "Computer Associates quickly adapted the Navision for Refining software based on how we do business. I would recommend this powerful software for any company seeking to automate the processing of lots through to settlement. "

#### **About Navision for Refiners**

Computer Associates' Navision for Refiners is enterprise-wide software designed, from the ground up, to meet the business needs of precious metals refiners, mining companies, non-ferrous metal recyclers and precious metals brokers. Based on Microsoft Dynamics™ NAV Enterprise Resource Planning (ERP) software, Navision for Refiners helps you share information, control processes and improve operational efficiencies. This single, complete solution connects all your critical financial, technical, and operational data with market intelligence, so you can make sound, rapid decisions and respond quickly to change.

Navision for Refiners includes a highly developed and progressive suite of industry-specific modules developed using very sophisticated and powerful program development techniques. Navision for Refiners lets you quickly and accurately track your customers' materials throughout the refining process, automate lot creation and settlement and perform a range of additional operations. The software connects all your critical financial, technical, and operational data with market intelligence, allowing you to make sound, rapid decisions and respond quickly to change.

Navision for Refiners includes a powerful suite of refining business modules, including:

- Lot Control
- Settlements / Contracts
- Advance Payments
- Metal on Account
- Metals Inventory Control
- Accountability.
- Refining & Finished Goods Inventory
- Hedging Function
- Business Intelligence
- Accounting & Financials

For more information, contact Computer Associates at 800.422.4782 or visit [caisoft.com/refining](http://caisoft.com/refining).