



# Ponderosa

## BUILDING MATERIALS SOFTWARE

### Ponderosa Sales Portal – Sell & Service Your Customers 24/7

Ponderosa Software’s Sales Portal is a Mobile Platform for 24/7 Online Ordering that modernizes the procurement process and drives increased sales. Give your customers on-demand access to your latest product information and enabling them to build and submit millwork quotes and place orders anywhere, anytime.

#### CPQ Tool Eliminates Costly Returns and Rebuilds

The Sales Portal’s flexible, browser-based Configure, Price and Quote (CPQ) tool presents selections for entry and interior door systems, windows, and other millwork products as high-resolution images. If someone is interested in a custom entry door, they simply select, view and price their desired door slab type, sidelights, transom, exterior trim and other options to fit their project—without having to wait for your customer service department to open! Choices are quick and easy with only logical, compatible components presented, eliminating the potential of costly returns and rebuilds.

The Ponderosa Sales Portal is integrated with most major door and window manufacturers’ online product configurators, so as a dealer, you can add trim packages and other upsell components, with no double entry of data. This eliminates errors caused by re-keying and manual re-costing and reduces the time spent creating quotes.

#### ‘My Account’ Feature for 24/7 Account Access

The portal also features a convenient 'My Account' self-service module that lets customers check order status, view AR balances, invoices and payments, and much more—on demand.

**For more information, Contact your Ponderosa Account Manager or call (800) 422-4782.**

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